

THE INDUSTRY LEADER IN 1031 EXCHANGES

2,539

1031 Exchange Transactions*

A 1031 exchange is a way to defer capital gains taxes by rolling the equity from the sale of one investment property into the purchase of another. Many clients seeking to increase their returns or reduce their management responsibilities opt for a 1031 exchange to achieve their investing goals.

Marcus & Millichap is the industry leader, executing more tax-deferred exchanges than any other firm, thanks to our vast inventory of exclusive listings and our culture of collaboration and information-sharing.

Know the Basics

Instead of immediately paying capital gains on the sale of a property (the “down leg”), many investors prefer to defer that payment by purchasing a new property (the “up leg”) with the proceeds. This is commonly referred to as a 1031 exchange, in reference to the section of U.S. tax code that defines it. There are specific rules and timelines related to a 1031 exchange, and it is important to have an experienced and knowledgeable specialist handling the process.



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*Based on 2021 Results

13,000+
Sales Transactions*

\$84.3B
Total Sales Volume*

Nearly 2,500
Financing Transactions*

\$11.6B
Total Financing Volume*