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## PRICING & FINANCIAL ANALYSIS

# Marcus & Millichap THE FOTIS GROUP



## **Financial Overview**

### **Value Indicators**

PRICE	GROSS SF	# UNITS	PRICE/SF	PRICE/UNIT	CURRENT CAP RATE	PRO FORMA CAP RATE
\$3,350,000	4,284	6	\$782	\$558,333	5.39%	6.15%

<b>Annual Income</b>	Current	Proforma
Gross Potential Income	\$223,176	\$249,600
Vacancy/Collection Loss (3%)	(\$6,695)	(\$7,488)
Other Income	\$0	\$0
Effective Gross Income	\$216,481	\$242,112

<b>Annual Expenses</b>	Current	Proforma
Property Taxes	\$11,515	\$11,515
Utilities	\$6,965	\$6,965
Insurance	\$5,100	\$5,100
Repairs & Maintenance	\$3,000	\$3,000
On Site Payroll	\$3,000	\$3,000
Management Fee (3%)	\$6,494	\$6,494
Total Expenses	\$36,074	\$36,074
Net Operating Income	\$180.407	\$206.038

## **Unit Mix Analysis**

Unit Type	No. of Units	Avg Rent	Avg Rent PSF	Monthly Rent	FM	RS	Retail/Comm.
2 Bedroom	4	\$2,493.00	\$58.04	\$9,972.00	4	0	0
4 Bedroom	2	\$4,313.00	\$50.04	\$8,626.00	2	0	0
Total	6			\$18,598	6	0	0

## **Rent Roll**

## **Apartments**

Unit	Bedrooms	Approx SF	Status	Current Rent	Rent PSF	Pro Forma Rent	Lease Expiration
Ground Floor	4 Bed 4 Bath + Patio	1044	FM	\$4,300.00	\$49.43	\$4,800.00	10/31/2023
1A	4 Bed 5 Bath + Balcony	1025	FM	\$4,326.00	\$50.65	\$4,800.00	10/31/2023
2B	2 Bed 1 Bath	520	FM	\$2,500.00	\$57.69	\$2,800.00	11/30/2023
2F	2 Bed 1 Bath	511	FM	\$2,500.00	\$58.71	\$2,800.00	11/30/2023
3B	2 Bed 1 Bath	520	FM	\$2,500.00	\$57.69	\$2,800.00	12/31/2023
3F	2 Bed 1 Bath	511	FM	\$2,472.00	\$58.05	\$2,800.00	6/30/2023
Residential Monthl	ly Income			\$18,598.00		\$20,800.00	
Total Annual Incom	ne			\$223,176.00		\$249,600.00	

# **Income & Expenses**

BUILDING NUMBER OF UNITS

4,284

6

### **Current Potential Income**

	Current	%PGI	Per Sq Ft	Pro Forma	% PGI	Per Sq Ft
Gross Potential Income	\$223,176			\$249,600		
Vacancy/Collection Loss (3%)	(\$6,695)			(\$7,488)		
Other Income	\$0			\$0		
Effective Gross Income	\$216,481			\$242,112		

Total Effective Gross Income	\$216,481	\$242,112
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### **Expenses**

	Current	%EGI	Per Sq Ft	Pro Forma	%EGI	Per Sq Ft
Property Taxes	\$11,515	5.32%	\$2.69	\$11,515	4.76%	\$2.69
Utilities	\$6,965	3.22%	\$1.63	\$6,965	2.88%	\$1.63
Insurance	\$5,100	2.36%	\$1.19	\$5,100	2.11%	\$1.19
Repairs & Maintenance	\$3,000	1.39%	\$0.70	\$3,000	1.24%	\$0.70
On Site Payroll	\$3,000	1.39%	\$0.70	\$3,000	1.24%	\$0.70
Management Fee (3%)	\$6,494	3.00%	\$1.52	\$6,494	2.68%	\$1.52
Total Expenses	\$36,074	16.66%	\$8.42	\$36,074	14.90%	\$8.42
Net Operating Income	\$180,407			\$206,038		







## **Investment Overview**

Marcus & Millichap is pleased to offer 1062 Halsey Street, located between Bushwick Avenue and Evergreen Avenue in the Bushwick section of Brooklyn, New York.

The subject property, 1062 Halsey Street, is a three-story apartment building that consists of 4 two-bedroom and 2 four-bedroom apartments. The property is built 19.5 feet by 56 feet with approximately 4,284 gross square feet. The property is zoned R6. (Block: 3409, Lot: 25)

This property offers investors the opportunity to purchase a tax class protected recently constructed apartment building with free market apartments in the Bushwick section of Brooklyn, New York.





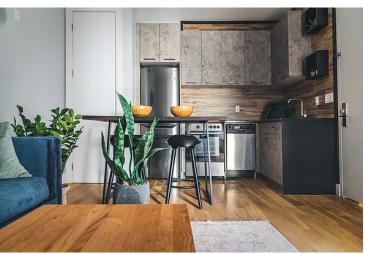


### **Investment Highlights**

- Recent Construction Bushwick Apartment Building
- Tax Class 2A
- Six Free Market Apartments
- Renovated Apartments with Luxury Finishes

# **Interior Photos**











## **Floor Plans**

#### **Unit Ground**

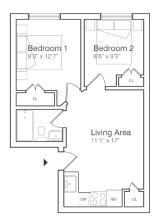
1043.75 ft.<sup>2</sup> + 656.20 ft.<sup>2</sup>



# Unit 2A

511.01 ft.<sup>2</sup>

2 Bedrooms 1 Bath



#### Unit 1

1024.95 ft.<sup>2</sup> + 117 ft.<sup>2</sup>

- 4 Bedrooms 4 Baths 1 Balcony



#### Unit 2B

520.82 ft.<sup>2</sup>

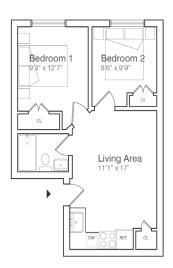
2 Bedrooms 1 Bath



## **Floor Plans**

### Unit 3A

511.01 ft.<sup>2</sup> 2 Bedrooms 1 Bath



### Unit 3B

520.82 ft.<sup>2</sup> 2 Bedrooms 1 Bath



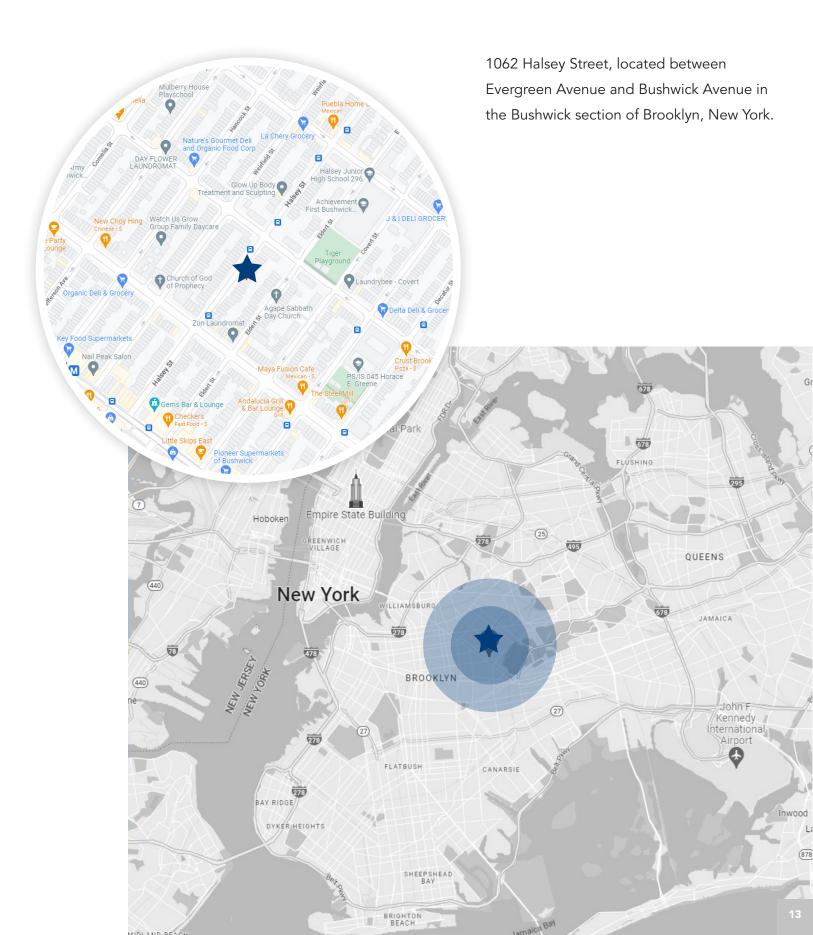
# **Property Summary**



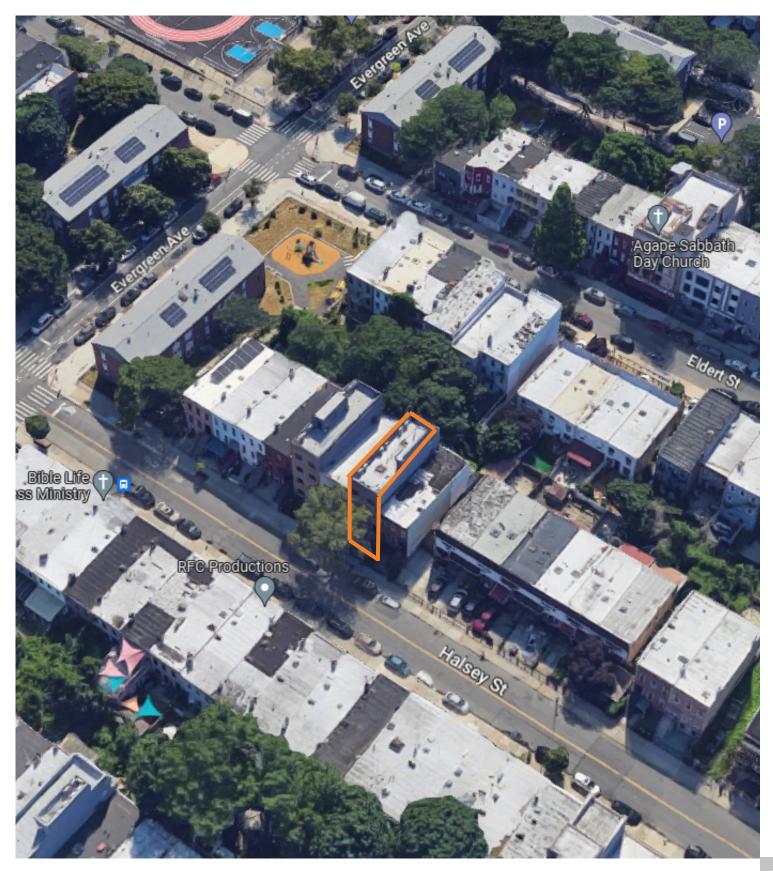
## The Offering

PROPERTY ADDRESS	1062 Halsey Street, Brooklyn, NY 11207
NEIGHBORHOOD	Bushwick
BLOCK & LOT	03409-0025
LOT SIZE	19.5 ft x 100 ft
LOT SF	1,950 SF
BUILDING SIZE	19.5 ft x 56 ft
BUILDING SF	4,284 SF
BUILDING CLASS	Five to Six Families (C2)
STYLE	Walk-up apartment
STYLE BUILDINGS	Walk-up apartment  1
BUILDINGS	1
BUILDINGS UNITS	6
BUILDINGS UNITS STORIES	1 6 2
BUILDINGS  UNITS  STORIES  YEAR BUILT	1 6 2 1925

# **Map View**



# **Aerial Map View**



## **Neighborhood Overview**



Located east of trendy Williamsburg, and voted 7th Coolest Neighborhood in the world by Vogue, the Brooklyn neighborhood of Bushwick is home to a community of creative, talented, and spirited individuals. You can expect to find an abundance of art galleries, music venues, and comedy clubs scattered throughout the area. Filled with unexpected beauty, the neighborhood is an industrial outdoor gallery as artistic residents paint the warehouses and buildings that line this hip and quirky neighborhood. Bushwick has also increasingly become a favored spot for those seeking more affordable rental options in New York City.

Many celebrities and tourists from around the globe flock to Bushwick, Brooklyn, for delicious eats and cultural experiences. Roberta's, Michelin-starred chef run Faro, Sea Wolf and L'imprimerie's are some of the neighborhood's most well-known restaurants and the \$3 street tacos are not to be missed.

Bushwick is serviced by the L train which runs along Wyckoff Avenue, near the northern edge of the neighborhood, as well as the J and Z trains which run along Broadway, to the south. The M train cuts through the middle, running on an elevated track above Myrtle Avenue.

# BROOKLYN





# **Surrounding Developments**









### 1160 Flushing Avenue

This nine-story mixed-use development will comprise of more than 238,000 square feet and include a mix of retail, office, and light industrial components. The retail component will occupy the entirety of the single-story building, as well as the cellar through second floors of the nine-story building. This component will max out at 75,586 square feet. The second and third floors of the nine-story building will contain more than 40,000 square feet of light industrial space. The remaining floors will house roughly 122,000 square feet of office space.

#### 11 Weirfield Street

Renderings reveal a new seven-story mixed-use development at 11 Weirfield Street in Bushwick, Brooklyn. The building will comprise 17,255 gross square feet including lower-level commercial space and community facility space with residential area above. Renderings of the building illustrate a tan brick façade with large punched windows and glass-enclosed terraces for select units. The primary residential component will occupy just over 8,200 square feet and will be divided among ten units and unspecified amenity space.

#### 1510 Broadway

1510 Broadway is the site of an eight-story mixed-use complex yielding 108 residential units and 9,000 square feet of ground-floor retail space. The wedge-shaped lot is located at the convergence of Bushwick and Ocean Hill and spans more than 21,000 square feet.

#### The Breeze

Waldo is the latest company to join The Breeze, a 100,000-square-foot Class A office building in Bushwick, Brooklyn. The property is located at 315 Meserole Street and includes a 6,000-square-foot landscaped courtyard with outdoor seating, a 2,000-square-foot retail arcade titled 'The Breezeway," and a rooftop restaurant. The façade is meant to evoke Bushwick's vibrant creative community and features large geometric angles painted in bright yellow, pink, and turquoise.

# Offering Memorandum

1062 Halsey Street - Bushwick, Brooklyn

## Presented by:

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